

# November 30, 2020 Romspen Mortgage Investment Fund RIC100 on FundSERV

Romspen Mortgage Investment Fund (CAD)

\$3.1 Billion

5.9%

\$9.78



#### **About Romspen**

With its origins in the mid-60's, Romspen is one of the largest non-bank commercial/industrial mortgage managers in Canada. The Romspen Mortgage Investment Fund has a portfolio of \$3.1 billion, and invests primarily in short-term commercial mortgages throughout North America. Our investors include high net worth individuals, family offices, foundations, endowments and pension plans.

### **Fund Objective**

Romspen's investment mandate is capital preservation, strong absolute returns and performance consistency. Over the past 25 years, annual net returns have ranged from 7.4% to 10.8% (average 9.1%), with consistent positive monthly performance proving Romspen's successful long-term track record.

Fund Details							
Fund Manager	Romspen Investment Corporation						
Structure	Investment trust						
FundSERV Symbol	RIC100						
Minimum Investment	\$50,000 (Dealer); \$150,000 (Direct)						
Purchases	Temporarily closed						
Distributions	Monthly on the 15th of the month <sup>2</sup>						
Redemption	Temporarily deferred <sup>3</sup>						
Registered Plans	100% eligible						
Eligibility	Accredited Investors						
Fees	1%						
Early Redemption Fee	2% within the first year, no fee thereafter						
Fund Administrator	Romspen Investment Corporation						
Fund Auditor	KPMG LLP						
Legal Counsel	Gardiner Roberts LLP						
<sup>2</sup> First business day after the 15th, if the 15th occurs on a weekend or holiday							
<sup>3</sup> Subject to redemption provisions outlined in the offering memorandum							

**RMIF Portfolio Size** 

# of Mortgages in RMIF RMIF Yield (TTM)<sup>1</sup>

**Net Asset Value Per Unit** 

<sup>1</sup>Trailing Twelve Months based on a \$10.00/unit price

<sup>3</sup>Subject to redemption provisions outlined in the offering memorandum

### **Performance Overview**

Net Distribution % <sup>4</sup>													
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Annualized Compounded Net Returns
2020	0.6	0.6	0.4	0.4	0.4	0.4	0.4	0.4	0.5	0.5	0.5		5.9⁵
2019	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.7	0.6	0.6	0.6	7.5
2018	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.7	7.5
2017	0.6	0.6	0.7	0.6	0.6	0.6	0.6	0.6	0.6	0.7	0.7	0.7	7.9
2016	0.6	0.7	0.6	0.6	0.7	0.6	0.7	0.6	0.6	0.6	0.7	0.7	8.0
2015	0.7	0.7	0.6	0.7	0.6	0.6	0.7	0.7	0.7	0.6	0.7	0.6	8.2
2014	0.6	0.6	0.6	0.7	0.6	0.6	0.6	0.6	0.6	0.6	0.7	0.7	7.8
2013	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	7.4
2012	0.7	0.6	0.6	0.6	0.7	0.6	0.6	0.6	0.6	0.6	0.6	0.6	7.7
2011	0.7	0.6	0.7	0.7	0.6	0.7	0.7	0.6	0.7	0.6	0.6	0.7	8.2
2010	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	8.7
2009	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	8.7
2008	0.8	0.8	0.9	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.7	0.7	9.9
2007	0.8	0.8	0.9	0.8	0.8	0.9	0.8	0.8	0.9	0.8	0.8	0.9	10.5
2006	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.9	0.8	0.8	0.8	1.0	10.3

 $^4$  Net distribution % is based on a \$10.00/unit price, assuming monthly distribution reinvestment

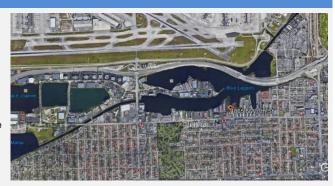


## Recent Developments: Blue Lagoon, Miami, FL

Loan Amount: USD \$21.3 million Term: 24 Months Interest Rate: 10.25% Interest Payment: Monthly

Romspen provided a loan to refinance and fund predevelopment costs for a 6.9 acre parcel of vacant land in Miami, two miles south of the Miami International Airport and five miles west of the Miami central business district. The project is one of the only undeveloped parcels in the area, is fully entitled and zoned for up to 888 residential units, 291 hotel rooms and 1,380 parking spaces.

**RMIF Portfolio Allocation - As of November 30, 2020** 



#### **By Geography By Amount** Other Under \$5 million 2% 5% \$5-\$10 million Ontario 10% British Columbia 21% 21% Alberta \$10-\$20 million 5% 20% Quebec 4% Over \$20 million 65% US 47% By Type **By Maturity** 1-2 years 14% Term Construction 31% 38% Under 1 year 86% Pre-development 31%

### **Contact Information:**

Investor Relations

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#### Notes:

Results shown are for Romspen Mortgage Investment Fund (the "Fund"), an Ontario trust, and are best efforts estimates, subject to confirmation at quarter end. Calculations of compound returns are net of Fund fees and expenses, and assume monthly reinvestment of distributions.

Fund rees and expenses, and assume moniny reinvestment or distributions. Market index information was obtained from publicly-available sources and is included to illustrate relative market performance for the periods indicated and not as a standard of comparison. The FTSE/TMX-STBI Short-Term Bond Index (STBI) is a market capitalized weighted index of a diversified range of federal, provincial, municipal, and corporate bonds with terms to maturity of between one and five years; Tbills refers to the 1 year average yield of Canadian 3 month Treasury Bills and seeks to track the investment results of liquid securities; and the S&P/TSX Composite Total Return Index is a market-capitalizationweighted index of approximately 250 of the largest publicly-traded companies in Canada by market value. These are unmanaged, broadly based indices which differ in numerous respects from the anticipated portfolic composition of the Fund, do not reflect any management fees and assume reinvestment of income.

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