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The cover illustrates a pictorial collage of properties for which Romspen has provided mortgages, (left to right):

Revelstoke Resort, Revelstoke, BC;

Dundas Square, Toronto, ON;

Emmanuel Village Residences, Kitchener, ON;

Museum House Condominium Construction, Toronto, ON.



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Romspen 2011 Annual Report

# Romspen Business & Principles

Romspen has a long-term track record of successful mortgage investing across Canada. With its origins in the mid-60's, Romspen is one of the largest non-bank commercial/industrial mortgage lenders in Canada. The Fund's investment mandate is focused on capital preservation, absolute returns of approximately 10% and performance consistency. Our investors are high net-worth individuals, foundations, endowments and pension plans. Romspen's management is guided by the following operating principles in the conduct of its business.

**investor value** – Our primary objective is to protect unitholder capital while providing a safe and consistent cash return that targets an absolute yield of 10%.

**commitment** – Managers should be owners. As such, we have committed a significant portion of our net worth to the Fund and as a management group, are the largest non-institutional investor in the Fund.

**long-term perspective** – While we don't choose to own property, we make lending decisions on the assumption we would be comfortable owning a property for the value of the mortgage. Our intention is to achieve consistent long-term returns through mortgage lending by applying proven strategies for financial and real estate management.

**partnership** – We work collaboratively with our borrowers and syndication partners to ensure mutual success, even during difficult and unforeseen circumstances.

**risk management** – As managers, it is our responsibility to identify and manage the risk inherent with the mortgage portfolio. Rigorous property and borrower due diligence is fundamental to our lending decisions. Diversification by borrower, geography, property type and size is a deliberate strategy to smooth the effect of the business cycle over the long term.

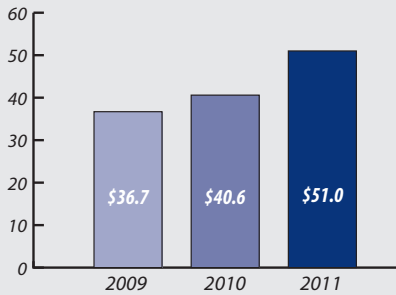
**responsibility** – It is our responsibility to provide forthright reporting to our unitholders at all times. We will communicate fully and promptly about problems and opportunities facing the Fund.



# Romspen Mortgage Investment Fund – 2011 Highlights

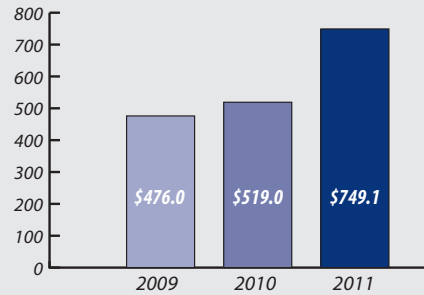
## Key Metrics

**Net Earnings**  
(\$ millions)



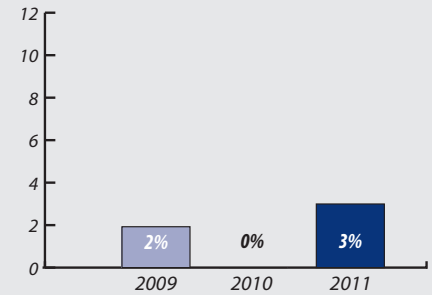
**Strong net earnings**

**Mortgage Portfolio**  
(\$ millions)



**Strong portfolio growth**

**Net Leverage**  
(% mortgage portfolio)

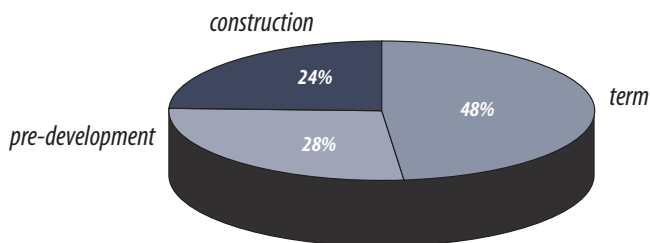


**Low financial leverage**

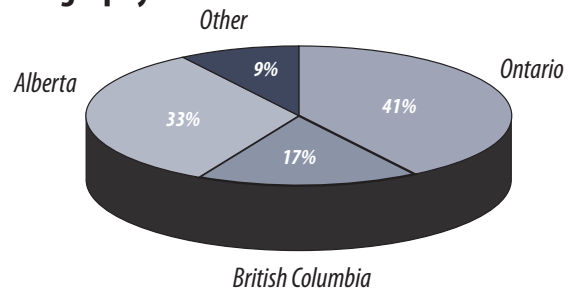
## Mortgage Portfolio Profile

As of December 31, 2011

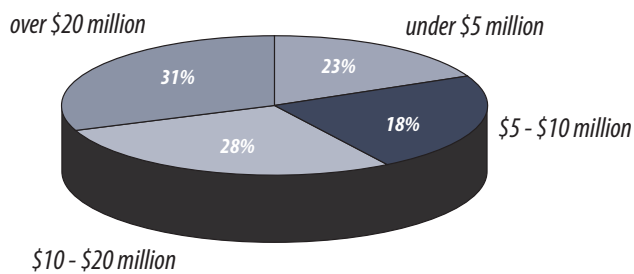
**By Type**



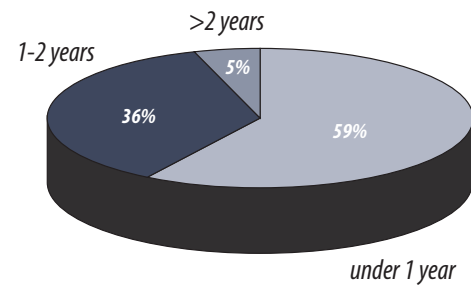
**By Geography**



**By Amount**

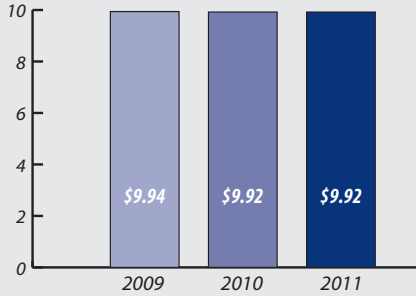


**By Maturity**



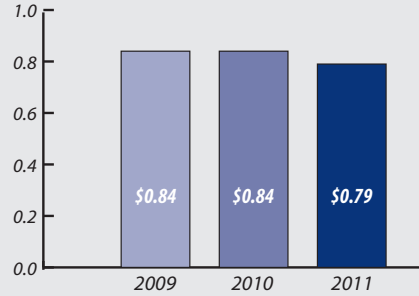
**The mortgage portfolio remains well diversified.**

### Unitholder Value (\$/unit)



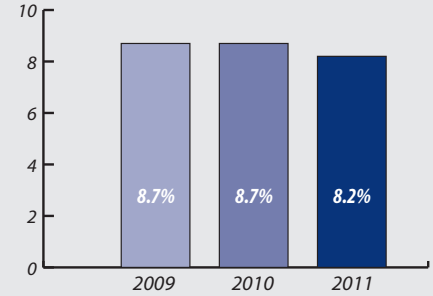
Stable unit value

### Unitholder Distributions (\$/unit)



Solid distributions

### Unitholder Returns (net annual compounded %)

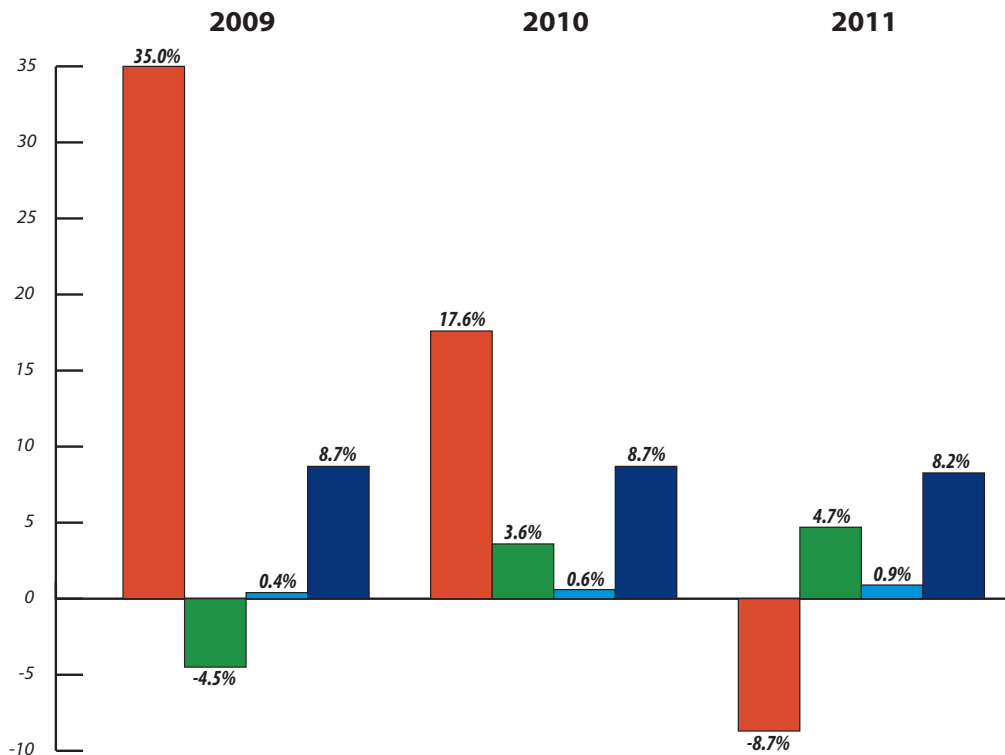


Strong returns

## Comparative Performance

### Annual % Return

■ S&P/TSX   
 ■ DEX-STBI   
 ■ T-bills   
 ■ Romspen



**3 Year  
Accumulated  
Compounded  
Return<sup>1</sup>**

**Romspen** 28%  
**DEX-STBI** 13%  
**S&P/TSX** 45%  
**T-bills** 2%

**Romspen continued to deliver strong results in 2011.**

<sup>1</sup> Romspen returns are net; comparative benchmarks are gross returns  
 Source: Bank of Canada, RMIF Annual Reports

# Trustees' Letter

Dear Fellow Investors:

Romspen's 2011 8.2% net return demonstrated strong absolute returns as well as substantial outperformance compared to the major benchmarks. While at the low end of our historical range, and moderately below last year, we are pleased with this performance as it was achieved in a year marked by crisis conditions in Europe and global and economic upheaval.

Over the medium and longer term, we have also delivered compelling absolute returns and strong comparative outperformance. Our five and ten year cumulative compound net returns have been 55% and 151% respectively, materially outpacing all other major asset classes.

## Financial Highlights

For the year ending December 31, 2011, Romspen earned net income of \$51.0 million or \$0.75 per unit compared to \$40.6 million or \$0.80 per unit in 2010. Investor distributions were \$0.79 per unit for 2011 compared to \$0.84 per unit for 2010. The compounded monthly net return to investors based on distributions was 8.2% compared to 8.7% last year. The decreased return in 2011 primarily relates to lower portfolio interest rates and increased provisions to the loss reserve. The loss reserve was increased from \$3.9 million to \$9.5 million in the year to maintain a comfortable margin of safety. Actual losses of only \$0.3 million were realized during the year and charged against the provision previously established to deal with these properties.

At December 31, 2011, the net mortgage portfolio was \$749.1 million, an increase of 44% compared to 2010. Investors held units totalling \$751.9 million compared to \$552.7 million last year. Net debt (debt less cash) was \$15.7 million compared to last year's positive cash position of \$15.7 million. The weighted average interest rate of the mortgage portfolio decreased throughout the year from 11.5% in 2010 to 10.7% in 2011.

The net asset value ("NAV") was \$9.92 per unit, equal to a year ago. NAV fluctuations arise as taxable income typically exceeds GAAP income due to differences in the treatment of loss reserves and non-accrued interest. To mitigate tax, distributions are largely based on taxable income. Increases in loss reserves and non-accrued interest modestly reduce NAV and are reversed as problem mortgages are worked out.

## Economy, Markets & Portfolio

From a macroeconomic perspective, the year was one of tremendous volatility, brought on by increasing global and political uncertainties, which drove investors' massive flight to quality investments, primarily fixed income assets and bonds. More money is being plowed into preserving wealth than enhancing growth and hence, the demand for safe-haven assets has surged, driving interest rates across the yield curve to generational lows.

Understandably, our strong yield attracted increasing numbers of investors wanting to contribute into the Fund. Combined with some repayments from borrowers, this left the Fund in a cash positive position during certain months in the year, which proved a modest drag on investor returns, as excess cash earns no return. As a result, the Fund was briefly closed to new investors to minimize any dilution in returns to our existing investors.

In general, the property market displayed improved liquidity and transaction volumes compared to last year, which is a healthy sign. In certain markets, such as Toronto and Vancouver, prices have overrun fundamentals in certain segments and we expect pricing to flatten somewhat or decline modestly. A sharper correction appears unlikely in the absence of adverse global economic factors, geopolitical tension or a meaningful uptick in mortgage rates.

While finding attractive and safe mortgage investments was challenging in 2011, it proved fruitful. Romspen was fortunate in unearthing a record number that met our investment criteria resulting in strong growth that drove our portfolio to a record size.

With record low interest rates, rate pressure was seen in all market segments throughout the year and we responded by adjusting our rates downward to remain competitive. While it is possible to achieve higher rates, in certain instances, we have deliberately traded-off higher returns for safer, better quality mortgages.

Geographically, we saw relatively little change aside from having 3% of the portfolio invested in US mortgages. Given that the lending environment in the US remains extremely tight, we are seeing an increasing number of loans that provide a higher return at a lower risk than presently exist in the Canadian market.

Within the current portfolio, certain loans are not performing to their terms with extended maturities, delayed payments and the like. These circumstances are not unusual in our portfolio and non-compliant loans are part of the natural ebb and flow of the business cycle and a normal part of the lending business in our segment of the market. An abundance of patience, experience and capital are required to successfully manage these situations and investors should feel reassured and confident that Romspen is well equipped in these areas. We are taking appropriate steps to address these non compliant loans and many of these situations are working through to resolution.

## Strategy & Investment Approach

Romspen's investment style and deep industry expertise, along with established deal flow and significant management alignment, drives our strong franchise and is reflected in our short and long-term performance metrics. Since inception, our mandate has remained unchanged; focused on capital preservation, strong absolute returns and consistency. Our objective is to make money on a constant basis.

Romspen's operation is a "bread and butter" business and we stay very disciplined and stick to what we know. We avoid speculative transactions, mezzanine positions, excessive leverage to enhance returns, second mortgages, and the like. Instead, we focus on fundamental value, proven approaches and strict standards, all backed by rigorous analysis. Our conservative balance sheet enables us to withstand abrupt changes in business conditions, such as occurred during the recent financial crisis. Each loan is heavily scrutinized and the partners and key staff have iterative "beat up sessions" to vet the facts and debate the merits of the investment. We only take on risks we can understand and manage. Notwithstanding this, we can never be completely sure, so we avoid concentrated risks.

Part of generating top performance returns is mitigating losses and we have had very few capital impairments in our long history. Finally, in contrast to many, we do not view ourselves as an asset manager in the sense of accumulating, "assets under management" or AUM. We don't run a plethora "flavour of the month" funds, sell through intermediaries or pitch fanciful investment strategies to our investors.

## Superior Investment Track Record Continues

During 2011, Romspen's 8.2% net return significantly outperformed T-bills (0.9%), DEX Short-term Bond Index ("DEX-STBI") (4.7%) and the S&P/TSX (-8.7%).

Examining our performance over the past ten years to December 31, 2011, which includes six years as a fund and four years as a syndicated mortgage business, Romspen meaningfully outperformed these benchmarks as well with cumulative compound net returns of 151%; compared to 26% for T-bills; 60% for DEX-STBI and 97% for the stock market. Said another way, a \$10.00 investment in January 2002 would have returned \$15.10 to an investor in Romspen compared with only \$2.60 in T-bills; \$6.00 in DEX-STBI; and \$9.70 in the stock market. Further, Romspen has shown positive investor returns each month over the past ten years.

These results have been achieved in a reasonably consistent manner in marked contrast to other investment alternatives that have been both volatile and loss-making for many investors. We have continued to follow our traditional, disciplined lending practices that reflect our conservative investment strategy. As always, we do not overly focus on the results of any one-year's performance but rather concentrate on making the correct decisions to ensure strong performance over the long term, which is what matters most.

## Outlook

While 2011 exhibited greater stability coupled with low growth, we believe the future will continue to be characterized by volatility, flat interest rates, generally low economic growth and a tough operating climate. Excessive debt and government spending burden most of

the developed world following decades of credit expansion. The consequences of this, which can be observed daily, is a long deleveraging cycle that will continue for many years to come, effectively stymieing economic momentum. To date, economic improvements have been largely fuelled by extreme policy measures such as: heavy fiscal spending; credit market intervention techniques; and unnaturally low administered interest rate levels by central banks. While Canada enjoys a stronger position than most countries, its economy cannot escape what is a pervasive global issue. As such, our refrain is one of both skepticism and caution – there are just too many risks, too many open questions and a vast range of outcomes, most of which we find unsettling.

Interest rates have continued their steady downward trend for the past 30 years and we expect rates will remain at low levels for quite some time. The US Federal Reserve signalled late last year that their administered rates would be kept at rock-bottom levels through 2014. Investors remain starved for quality yield-oriented investments and are much more cautious of equity markets. The migration away from "risk-oriented" investments by an aging North American demographic amplifies this trend. Both individual and institutional capital have been shifting into fixed income investments of all types, which has put further downward rate pressure on safe-haven investments.

Our preliminary view for 2012 is guided by the market economics and trends outlined earlier – flat economic growth, generationally low interest rates and strong investor appetite for yield. These factors will be prevalent for years to come and will affect all investment returns, including Romspen's. In this environment, we will not "reach for returns" of the past but instead remain focused on our underwriting standards and safety of principal.

We are particularly proud of the fact that Romspen has consistently delivered steady and predictable returns during a period of high market volatility, economic uncertainty and generally poor returns elsewhere in the capital markets. We thank you for your continued support and confidence and look forward to 2012 with both optimism and caution.

Respectfully submitted,

Sheldon	Mark	Arthur	Wesley
Esbin	Hilson	Resnick	Roitman

Trustees of the Fund

April 11, 2012

# Management's Discussion & Analysis

## Responsibility Of Management

*This Management's Discussion and Analysis ("MD&A") for the Romspen Mortgage Investment Fund (the "Fund") should be read in conjunction with the audited financial statements and notes thereto for the year ended December 31, 2011 included herein and the audited financial statements and MD&A for the year ended December 31, 2010. Investment in the Fund is subject to certain risks and uncertainties described in the Fund's Offering Memorandum, which should be read in conjunction with this MD&A. These documents are available on our website at: [www.romspen.com](http://www.romspen.com).*

*Management is responsible for the information disclosed in this MD&A. The Fund has in place appropriate procedures, systems and controls to ensure such information is materially complete and reliable. In addition, the Fund's trustees have reviewed and approved the MD&A and the financial statements for the years ended December 31, 2010 and December 31, 2011.*

*This MD&A contains certain forward-looking statements and non-GAAP financial measures, see "Forward-Looking Statements" and "Non-GAAP Financial Measures".*

## Forward-Looking Statements

From time to time, the Fund makes written and verbal forward-looking statements. These are included in its quarterly Management's Discussion and Analysis ("MD&A"), Fund presentations, and other Fund communications.

Forward-looking statements include, but are not limited to, business objectives and targets, Fund strategies, operations, anticipated financial results and the outlook for the Fund, its industry, and the Canadian economy. These statements regarding future performance are "financial outlooks" within the meaning of National Instrument 52-102. Forward-looking statements are typically identified by words such as "believe", "expect", "anticipate", "estimate", "plan", "may", and "could" or other similar expressions. By their very nature, these statements require us to make assumptions and are subject to inherent risks and uncertainties, general and specific, which may cause actual results to differ materially from the expectations expressed in the forward-looking statements. These risks and uncertainties include, but are not limited to: global capital market activity; changes in

government monetary and economic policies; changes in interest rates; inflation levels and general economic conditions; legislative and regulatory developments; competition and technological change. These and other factors should be considered carefully and readers are cautioned not to place undue reliance on these forward-looking statements. The Fund does not undertake to update any forward-looking statements, whether written or verbal, that may be made from time to time by it or on its behalf except as required by securities laws.

## Non-GAAP Financial Measures

This MD&A contains certain non-GAAP financial measures. A non-GAAP financial measure is defined as a numerical measure of the Fund's historical or future financial performance, financial position, or cash flows that excludes amounts or is subject to adjustments that have the effect of excluding amounts, that are included in the most directly comparable measure calculated and presented in accordance with GAAP in the financial statements or includes amounts, or is subject to adjustments that have the effect of including amounts, that are excluded from the most directly comparable measure so calculated and presented. Non-GAAP financial measures disclosed herein are meant to provide additional information and insight regarding the historical operating results and financial position of the Fund. These measures are not in accordance with, or a substitute for GAAP and may be different from or inconsistent with non-GAAP financial measures used by others.

## Introduction

The Fund is an unincorporated closed-end investment trust established under the laws of the Province of Ontario pursuant to a trust indenture dated as at May 20, 2005. The Fund is a non-bank lender providing and investing primarily in short-term and medium-term commercial mortgages. The Fund is the sole limited partner in the Romspen Mortgage Limited Partnership (the "Partnership") and conducts its lending activities primarily through the Partnership. The objective of the Fund is to provide stable and secure cash distributions of income while preserving unit holder capital.



Romspen Investment Corporation (“Romspen”) is the Fund Manager and acts as the primary loan originator, underwriter, administrator and syndicator for the Partnership. Romspen also acts as administrator of the Fund’s affairs. Romspen and its principals, through predecessor companies, have been in the business of mortgage origination, servicing and syndication since 1966.

The Fund commenced operations on January 16, 2006, and during the first quarter of 2006, raised \$158.9 million pursuant to the Exchange Offering, whereby Romspen’s investors exchanged their syndicated mortgage interests for units of the Fund, and \$15.3 million pursuant to the Unit Offering described in its Offering Memorandum dated September 15, 2005.

On June 22, 2007, new federal legislation came into force that altered the taxation regime for specified investment flow-through trusts or partnerships (“SIFT”) (the “SIFT Rules”). Under the SIFT Rules, certain distributions from a SIFT will no longer be deductible in computing a SIFT’s taxable income and a SIFT will be subject to tax on such distributions at a rate that is substantially equivalent to the general corporate tax rate. Distributions paid by a SIFT as returns of capital will not be subject to the tax. As its units are not listed on a stock exchange or other public market, the Fund is not subject to the SIFT tax regime.

The Offering Memorandum, financial statements and additional information on the Fund are available and updated regularly on the Fund’s website at: [www.romspen.com](http://www.romspen.com). Unitholders who would like further information may also contact the Investor Relations department of the Fund at: 416-966-1100.

## **Mortgage Portfolio**

On December 31, 2011, the Fund’s mortgage portfolio (the “Portfolio”), net of the loan loss provision, was \$749.1 million compared with \$519.0 million at December 31, 2010. This represents an increase of 44% or \$230.1 million. The portfolio held 134 mortgages compared to 106 at the same time last year.

Approximately 95% of the Portfolio was invested in first mortgages at December 31, 2011 compared to 94% a year ago. The weighted average interest rate of the Portfolio decreased

to 10.7% at the end of the fourth quarter versus 11.5% as of December 31, 2010. Lower portfolio interest rates reflect the continued downward rate pressures across the yield curve due to global macro-economic factors which impacts rates on new and renewed mortgages.

Approximately 59% of the portfolio’s mortgage investments mature within one year (December 31, 2010 - 73%) and 95% mature within two years (December 31, 2010 - 93%). In addition, all of our mortgages are open for repayment prior to maturity. The short-term nature of the Fund’s portfolio provides us with continual opportunity to assess and evolve the portfolio in response to changes in real estate and credit market conditions. We judge this flexibility to be of far greater importance in our market segment than securing long-term fixed interest rates.

As of December 31, 2011, approximately 41% of our mortgage investments were in Ontario compared to 42% one year ago. As of December 31, 2011, approximately 50% of the Portfolio was invested in Western Canada and 9% in other locations. This diversification adds stability to the Fund’s performance by reducing dependency on the economic activity and business cycles in any given geographic region or sector of the economy. Total fair value provisions as of December 31, 2011 were \$9.5 million, which represented 1.3% of the original cost of the Fund’s mortgage investments or \$0.13 per unit outstanding as at December 31, 2011. During 2011, the Fund realized \$0.3 million of losses on the Portfolio that were fully reserved for in previous years. The establishment of the fair value provision is based on facts and interpretation of circumstances relating to the Fund’s mortgage investments. Thus, it is a complex and dynamic process influenced by many factors. The provision relies on the judgment and opinions of individuals on historic trends, prevailing legal, economic, and regulatory trends and on expectations of future developments. The process of determining the provision necessarily involves risk that the actual outcome will deviate, perhaps substantially, from the best estimates made. The fair value provision will continue to be reviewed by the Fund Manager and the Fund’s trustees on a regular basis and, if appropriate, will be adjusted.

## Income Statement Highlights

Total revenues for the year ended December 31, 2011 were \$64.3 million compared to \$46.6 million in the previous year. This strong growth reflects the increase in the volume of loans underwritten in the year, offset, in part, by a steady decrease in the weighted average interest rate on the portfolio throughout the year.

Similarly, net earnings for the year ended December 31, 2011 grew 26% to \$51.0 million compared to \$40.6 million in the prior year. This increase reflects the portfolio growth noted above, principally offset by the increase in reserve expense compared to 2010. Basic weighted average earnings per unit for the year ended December 31, 2011 were \$0.75 compared to \$0.80 for 2010.

For the year ended December 31, 2011, the Fund distributed \$53.3 million or \$0.79 per unit versus \$42.5 million or \$0.84 per unit for the period ended December 31, 2010. The simple and compounded net yield to unitholders for the twelve-month period ended December 31, 2011 was 7.9%<sup>1</sup> and 8.2%<sup>1</sup> respectively.

Provisions for losses on the mortgage portfolio value reflected an increase of \$5.7 million in 2011 compared to a decrease of \$5.9 million in 2010 while realized losses were \$0.3 million in

2011 compared to \$5.9 million in the prior year. Management and other fees payable to the Fund Manager and other general and administrative expenses of the Fund were \$7.3 million for the year ended December 31, 2011 compared to \$5.2 million in the prior year reflecting the increased size of the portfolio.

Total revenues for the quarter ended December 31, 2011 were \$17.6 million compared with \$12.5 million for the comparative year ago period and are attributable to a larger portfolio in the last quarter of 2011, partly offset by lower overall interest rates on the portfolio.

Net earnings after all expenses for the fourth quarter were \$13.3 million compared to \$11.0 million for the quarter ended December 31, 2010. Basic weighted average earnings per unit for the three months ended December 31, 2011 of \$0.18 was lower than the comparable 2010 amount of \$0.20 per unit.

For the three-month period ended December 31, 2011, the Fund distributed \$14.2 million or \$0.19 per unit versus \$11.4 million or \$0.21 per unit for the three months ended December 31, 2010.

Detailed financial information by quarter for 2011 is outlined in the chart below:

## Quarterly Financial Information 2011 (\$ in millions, except per unit amounts)

	Dec. 31	Sept. 30	Jun. 30	Mar. 31
Total revenue	\$ 17.6	\$ 17.9	\$ 14.5	\$ 14.3
Interest expense and deferred financing costs	0.1	0.0	0.1	0.1
Net interest income	17.5	17.9	14.4	14.2
Management fees and other expenses	2.1	2.1	1.7	1.4
Fair value provision on mortgage portfolio and losses	2.1	2.6	0.1	0.9
Net earnings	13.3	13.2	12.6	11.9
Per unit - net earnings	\$ 0.18	\$ 0.19	\$ 0.19	\$ 0.20
- distributions	0.19	0.20	0.20	0.20
Trailing 12 month compounded return	8.2%	8.4%	8.5%	8.6%
Revolving loan net of cash as a percentage of net mortgages <sup>2</sup>	2%	0%	0%	1%

<sup>1, 2</sup> These are non-GAAP financial measures (see "Non-GAAP Financial Measures").

## Balance Sheet Highlights

Total assets as of December 31, 2011 were \$787.5 million compared to \$567.0 million a year ago. Total assets are comprised primarily of mortgages recorded at fair market value, accrued interest receivable on those mortgages and income producing properties. In addition, the Fund had \$7.8 million of excess cash at year end.

Total liabilities, excluding units submitted for redemption, as of December 31, 2011 were \$35.6 million compared with \$14.4 million a year earlier. Liabilities at year-end were comprised primarily of \$23.5 million of revolving debt, \$10.4 million in accounts payable and distributions payable to unitholders, \$0.5 million of deferred revenue, and \$1.2 million of prepaid unitholder capital. Net debt (debt less cash) stood at \$15.7 million (2.1% of mortgage portfolio) at year-end versus net positive cash of \$15.7 million (3.0% of mortgage portfolio) last year. The revolving loan facility bears interest of prime plus 3.5% and is secured by all assets of the Partnership and a pledge of all Partnership units held by the Fund.

Unitholders' equity, including units submitted for redemption, as of December 31, 2011 was \$751.9 million compared with \$552.7 million as of December 31, 2010. The \$199.2 million increase reflects the net excess of unit issuance over redemptions during the year. There were a total of 75,817,488 units outstanding on December 31, 2011 compared to 55,687,187 on December 31, 2010. There are no options or other commitments to issue additional units.

The net asset value (NAV) of the Fund remains unchanged from a year ago at \$9.92 per unit as of December 31, 2011. This figure fluctuates based on the difference between GAAP net income from the financial statements and taxable income upon which distributions are made to investors. In past years, NAV has decreased because the Fund has stopped accruing interest on certain loans and because loss reserves were increased. In the future, these activities may cause NAV to further decrease in the short term but there may also be a reversing trend once loss reserves are used and loans with stopped accruals are divested from the portfolio.

## Liquidity And Capital Resources

Pursuant to the Fund's trust indenture, the Fund's net earnings are generally distributed annually to unitholders. As such, growth in the mortgage portfolio can only be achieved through increases in unitholder equity and utilizing available borrowing capacity. Pursuant to the Fund's investment policies, the Fund may borrow up to 35% of the book value of mortgages held by the Fund. The Fund was not fully leveraged as of December 31, 2011 with borrowings net of cash totalling approximately 2%<sup>3</sup> of the book value of mortgages held by the Fund compared to 3%<sup>3</sup> net cash as of December 31, 2010.

During the year ended December 31, 2011, proceeds from the issuance of units net of redemptions and costs were \$201.4 million compared to \$71.3 million during the same period in 2010. The large increase in new investor funds stems from the Fund's strong relative out performance compared to other investment alternatives.

The Fund's mortgages are largely short-term in nature with the result that continual repayment by borrowers of existing mortgage investments creates liquidity for new mortgage investments. We expect next year's growth in the mortgage portfolio to outstrip our funding capability based on current resources. As such, we expect to raise additional equity in future periods and syndicate a portion of new loans to third parties.

## Related Party Transactions

Romspen acts as mortgage manager for the Partnership and administrator for the Fund. The trustees of the Fund are all principals of Romspen. In consideration for its services, Romspen receives a fee equal to 1% per annum, calculated daily and paid monthly, of the total of all mortgage investments plus the fair value of any non-mortgage investments. Romspen also receives all lender, broker, origination, commitment, renewal, extension, discharge, participation, and other administrative fees charged to borrowers. In addition, the Partnership has granted to Romspen the option to purchase any mortgage investment held by the Partnership for a purchase price equal to the principal amount of such mortgage plus any accrued interest.

<sup>3</sup> These are non-GAAP financial measures (see "Non-GAAP Financial Measures").

From time-to-time, the Partnership may invest in mortgage loans made to borrowers who are related to Romspen or the trustees of the Fund. The Partnership may also invest in mortgages which are syndicated among Romspen, the Fund's trustees, or related parties. The Partnership's interests in such syndications rank either pari passu with, or in priority to, the related party investors.

These related party transactions are further discussed in the notes to the accompanying audited consolidated financial statements.

## **Risk Management**

The Fund is exposed to various financial instrument risks in the normal course of business. The Fund Manager and trustees have put in place various procedures and safeguards to mitigate these risks in order to ensure the preservation of capital as well as the achievement of acceptable and consistent rates of return. For details on financial instrument risks and management's response to these risks, see note 14 of the Financial Statements.

## **Outlook**

We believe the future will be characterized by volatility, flat interest rates, generally low economic growth and a tough operating climate, despite the relatively greater stability seen throughout 2011. Most of the economic improvements to date have resulted from a strong dose of accommodative monetary policies and aggressive fiscal interventions, underscoring the inherent risks being confronted. Global economic uncertainty persists and while Canada remains in a stronger position than most countries, its economy is exposed to what we consider a pervasive global issue.

While challenging business conditions persist, Romspen will continue to follow its conservative strategy to deliver strong results, albeit, below our long-term average. This reflects the abnormally low interest rate environment being experienced globally. Rather than "reach" for higher returns by assuming greater risk than we are comfortable with, we will continue to maintain a prudent underwriting stance which, in turn, dictates the mortgage rates achieved and ultimately the returns to our unitholders. We are ever-mindful, however, that this abnormally low interest rate environment has the potential to inflate asset prices above their intrinsic value and are monitoring certain markets and property types with particular vigilance.

Through the first quarter of 2012, interest rates continue to be at historic lows. We expect no near-term change in this trend, resulting in new mortgage investments being written at lower interest rates compared to investments made during the past two years that are now maturing. Investors' increased focus on yield-oriented investments, combined with the desire of governments to maintain a low rate policy to rebuild economic stability, will help cap interest rate upside in the current economy.

After unprecedented policy measures to stabilize the economy, property values appear to be slowly improving; a sign that typically lags the upturn in broader economic indicators. This development is certainly helping support various initiatives we have been taking over the past while to address non-compliant loans within the Portfolio.

Given our view of the macro-economic factors and trends discussed, we are expecting a compound net return for 2012 in the range of 7.5 – 8.0%. This reflects the economy we live in today and the pervasive forces affecting investment returns in Canada and globally. In this context, we view our return expectations for 2012 as both realistic and attractive, particularly in light of the low risk nature of the underlying asset class being commercial first mortgages.



# Consolidated Financial Statements

## Romspen Mortgage Investment Fund

Year ended December 31, 2011



KPMG LLP  
Chartered Accountants  
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## INDEPENDENT AUDITORS' REPORT

To the Unitholders of Romspen Mortgage Investment Fund

We have audited the accompanying consolidated financial statements of Romspen Mortgage Investment Fund, which comprise the consolidated balance sheet as at December 31, 2011, the consolidated statements of earnings, unitholders' equity and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

### *Management's Responsibility for the Consolidated Financial Statements*

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Canadian generally accepted accounting principles, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditors' Responsibility*

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Opinion*

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Romspen Mortgage Investment Fund as at December 31, 2011, and its consolidated results of operations and its consolidated cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

Chartered Accountants, Licensed Public Accountants

March 30, 2012  
Toronto, Canada

KPMG LLP is a Canadian limited liability partnership and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity. KPMG Canada provides services to KPMG LLP.

# Romspen Mortgage Investment Fund

## Consolidated Balance Sheet

(In thousands of dollars, except per unit amounts, unless otherwise noted)

December 31, 2011, with comparative figures for 2010

	2011	2010
<b>Assets</b>		
Cash	\$ 4,165	\$ 14,046
Restricted cash (note 5)	3,592	1,627
Accrued interest receivable	30,051	32,298
Mortgage investments (note 4)	749,059	518,951
Other assets	630	93
	<b>\$ 787,497</b>	<b>\$ 567,015</b>

## Liabilities and Unitholders' Equity

### Liabilities:

Revolving loan facility (note 6)	\$ 23,500	\$ –
Accounts payable and accrued liabilities (note 11(f))	5,054	4,663
Deferred revenue	535	792
Prepaid unit capital	1,224	5,000
Unitholders' distributions payable	5,307	3,898
	<b>35,620</b>	<b>14,353</b>
Units submitted for redemption (note 7)	3,122	2,255
Unitholders' equity (note 7)	748,755	550,407
Commitments and contingent liabilities (note 12)		
	<b>\$ 787,497</b>	<b>\$ 567,015</b>
Net asset value per unit (note 8)	\$ 9.92	\$ 9.92

See accompanying notes to consolidated financial statements.

Approved by the Trustees:

“Wesley Roitman” \_\_\_\_\_ Trustee

“Mark Hilson” \_\_\_\_\_ Trustee

# Romspen Mortgage Investment Fund

## Consolidated Statement of Earnings

(In thousands of dollars, except per unit amounts, unless otherwise noted)

Year ended December 31, 2011, with comparative figures for 2010

	2011	2010
<b>Revenue:</b>		
Mortgage interest	\$ 58,484	\$ 45,529
Other	5,857	1,117
	<u>64,341</u>	<u>46,646</u>
<b>Expenses:</b>		
Management fees (note 11(a))	6,464	4,920
Interest	316	743
Unrealized loss in value of mortgage investments	5,667	(5,909)
Realized loss on mortgage investments	294	5,939
Audit fees	98	75
Legal fees	79	94
Other	376	138
	<u>13,294</u>	<u>6,000</u>
<b>Net earnings</b>	<b>\$ 51,047</b>	<b>\$ 40,646</b>
Net earnings per unit (note 8)	\$ 0.754	\$ 0.801
Weighted average number of units issued and outstanding (note 8)	67,662,299	50,728,232

See accompanying notes to consolidated financial statements.



# Romspen Mortgage Investment Fund

## Consolidated Statement of Unitholders' Equity

(In thousands of dollars, except per unit amounts, unless otherwise noted)

Year ended December 31, 2011, with comparative figures for 2010

	2011	2010
<b>Unit capital:</b>		
Balance, beginning of year	\$ 554,943	\$ 483,644
Proceeds from issuance of units, net of redemptions (note 7)	201,449	71,309
Penalties on redemptions	66	60
Increase units submitted for redemption (note 7)	(867)	(70)
<b>Balance, end of year</b>	<b>\$ 755,591</b>	<b>\$ 554,943</b>
<b>Cumulative earnings:</b>		
Balance, beginning of year	\$ 162,147	\$ 121,501
Net earnings	51,047	40,646
<b>Balance, end of year</b>	<b>\$ 213,194</b>	<b>\$ 162,147</b>
<b>Cumulative distributions to unitholders:</b>		
Balance, beginning of year	\$ (166,683)	\$ (124,195)
Distributions to unitholders (note 9)	(53,347)	(42,488)
<b>Balance, end of year</b>	<b>\$ (220,030)</b>	<b>\$ (166,683)</b>
<b>Unitholders' equity</b>	<b>\$ 748,755</b>	<b>\$ 550,407</b>
<b>Units issued and outstanding, excluding units submitted for redemption (note 8)</b>	<b>75,502,641</b>	<b>55,461,687</b>

See accompanying notes to consolidated financial statements.

# Romspen Mortgage Investment Fund

## Consolidated Statement of Cash Flows

(In thousands of dollars, except per unit amounts, unless otherwise noted)

Year ended December 31, 2011, with comparative figures for 2010

	2011	2010
<b>Cash provided by (used in):</b>		
<b>Operations:</b>		
Net earnings	\$ 51,047	\$ 40,646
Items not affecting cash:		
Amortization of revolving loan facility financing costs	63	129
Unrealized loss (gain) in value of mortgage investments	5,667	(5,909)
Realized loss on mortgage investments	294	5,939
Amortization of discount	4,872	-
Change in non-cash operating items:		
Accrued interest receivable	2,247	(10,337)
Other assets	(600)	(179)
Accounts payable and accrued liabilities and unitholders' distributions payable	1,800	4,588
Deferred revenue	(257)	(129)
	<u>65,133</u>	<u>34,748</u>
<b>Financing:</b>		
Proceeds from issuance of units, net redemptions	201,449	71,346
Penalties on redemptions	66	23
Prepaid unit capital	(3,776)	4,770
Change in revolving loan facility	23,500	(10,000)
Distributions to unitholders	(53,348)	(42,488)
	<u>167,891</u>	<u>23,651</u>
<b>Investments:</b>		
Funding of mortgages	(471,724)	(254,444)
Discharge of mortgages	230,784	211,418
	<u>(240,940)</u>	<u>(43,026)</u>
Increase (decrease) in cash and restricted cash	(7,916)	15,373
Cash and restricted cash, beginning of year	15,673	300
Cash and restricted cash, end of year	<u>\$ 7,757</u>	<u>\$ 15,673</u>
<b>Supplemental cash flow information: Interest paid</b>	<b>\$ 316</b>	<b>\$ 614</b>

See accompanying notes to consolidated financial statements.

# Romspen Mortgage Investment Fund

Notes to Consolidated Financial Statements

(In thousands of dollars, except per unit amounts, unless otherwise noted)

Year ended December 31, 2011, with comparative figures for 2010

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Romspen Mortgage Investment Fund (the “Fund”) is an unincorporated closed-end investment trust established under the laws of the Province of Ontario, pursuant to a trust indenture dated as at May 20, 2005. The Fund is the sole limited partner in the Romspen Mortgage Limited Partnership (the “Partnership”) and conducts its lending activities primarily through the Partnership. The objective of the Fund is to provide stable and secure cash distributions of income, while preserving unitholders’ equity.

Romspen Investment Corporation (“Romspen”) is the Fund’s mortgage manager and acts as the primary loan originator, underwriter, administrator and syndicator for the Partnership. Romspen also acts as administrator for the Fund’s affairs.

The Fund commenced operations on January 16, 2006. Under an exchange offering completed in January 2006, mortgages in the aggregate principal amount of \$158,855 were exchanged for 15,885,461 units of the Fund.

## 1. Basis of presentation:

These consolidated financial statements have been prepared in accordance with Canadian generally accepted accounting principles (“GAAP”). The consolidated financial statements include the accounts of the Fund and the Partnership.

## 2. Significant accounting policies:

### (a) Mortgage investments:

In accordance with Accounting Guidelines 18, Investment Companies, the Fund’s investments are recorded at fair value, as defined by the Canadian Institute of Chartered Accountants’ (“CICA”) Handbook Section 3855, Financial Instruments - Recognition and Measurement (“Section 3855”). The unitholders’ equity of the Fund for financial reporting purposes is calculated in accordance with Section 3855.

Certain of the Fund’s mortgages are in arrears and realization by the Fund may result in a shortfall. In determining fair value of individual mortgages, management considers the length of time the mortgage has been in arrears, the overall financial strength of the borrowers and the residual value of the security pledged.

# Romspen Mortgage Investment Fund

Notes to Consolidated Financial Statements (continued)  
(In thousands of dollars, except per unit amounts, unless otherwise noted)

Year ended December 31, 2011, with comparative figures for 2010

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## 2. Significant accounting policies (continued):

Any unrealized changes in the fair value of a mortgage investments are recorded in the consolidated statements of earnings as an unrealized fair value adjustment. A realized change in the fair value of a mortgage as a result of a disposition or repayment is recorded as a realized fair value adjustment

### (b) Revenue recognition:

#### (i) Interest income:

Interest income is accounted for on the accrual basis. Funding and participation fees received are amortized over the expected term of the mortgage.

#### (ii) Discount income:

The Fund may acquire mortgage portfolios from third parties at fair market value. A mortgage discount will exist to the extent that the fair market value of a mortgage is less than its par value. The discount is allocated between a valuation reserve component and an accretion component. The valuation reserve component represents the risk of credit loss, while the accretion component represents the part of the discount to be recognized to income over time, thereby adjusting the yield on the mortgage from its face rate to an effective yield. The accretion component is amortized to income over the term of the related mortgage through the application of the effective interest rate method. The valuation reserve component is only recognized into income upon payout, less any realized credit loss.

### (c) Use of estimates:

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the year. The most significant estimates that the Fund is required to make relate to the fair value of the mortgage investments in (a) above. The estimates may include: assumptions regarding local real estate market conditions; interest rates and the availability of credit; cost and terms of financing; the impact of present or future legislation or regulation; prior encumbrances and other factors affecting the mortgage and underlying security of the mortgage investments.



# Romspen Mortgage Investment Fund

Notes to Consolidated Financial Statements (continued)  
(In thousands of dollars, except per unit amounts, unless otherwise noted)

Year ended December 31, 2011, with comparative figures for 2010

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## 2. Significant accounting policies (continued):

These assumptions are limited by the availability of reliable comparable data, economic uncertainty, ongoing geopolitical concerns and the uncertainty of predictions concerning future events. Credit markets, equity markets and consumer spending are factors in the uncertainty inherent in such estimates and assumptions. Accordingly, by their nature, estimates of fair value are subjective and do not necessarily result in precise determinations. Should the underlying assumptions change, the estimated fair value could change by a material amount.

(d) Net earnings per unit:

Net earnings per unit are computed by dividing net earnings for the year by the weighted average number of units outstanding during the year.

(e) Prepaid unit capital:

Prepaid unit capital consists of subscription amounts received in advance of the unit issuance date.

(f) Financial instruments - recognition and measurement:

CICA Handbook Section 3855 establishes standards for recognizing and measuring financial assets and financial liabilities, including non-financial derivatives. In accordance with this standard, the Fund has classified its financial assets as one of the following: held-to-maturity; loans and receivables; held-for-trading or available-for-sale. All financial liabilities must be classified as: held-for-trading or other financial liabilities. The Fund's designations are as follows:

- (i) Cash, restricted cash, accrued interest receivable and other assets are classified as loans and receivables and are measured at amortized cost.
- (ii) The revolving loan facility, accounts payable and accrued liabilities, prepaid unit capital, units submitted for redemption and unitholders' distributions payable are classified as other financial liabilities and are measured at amortized cost using the effective interest rate method.

# Romspen Mortgage Investment Fund

Notes to Consolidated Financial Statements (continued)  
(In thousands of dollars, except per unit amounts, unless otherwise noted)

Year ended December 31, 2011, with comparative figures for 2010

### 3. Future accounting standards issued and not yet adopted:

International Financial Reporting Standards (“IFRS”):

In December 2011, the Canadian Accounting Standards Board (“AcSB”) extended the deferral of the adoption of IFRS to fiscal years beginning on or after January 1, 2014 for investment companies.

The Fund will adopt IFRS on January 1, 2014. The Fund expects to report its financial results for the year ended December 31, 2014 prepared in accordance with IFRS. The Fund will also provide comparative data on an IFRS basis, including an opening consolidated statement of net assets as at January 1, 2013. Further revisions by the AcSB to the IFRS adoption date for investment companies are possible.

The Fund has presently determined that the impact of IFRS will be limited to additional note disclosure and modifications to existing presentation and does not expect that the net earnings will be impacted by the changeover to IFRS. This determination may change as the Fund finalizes its assessment of potential IFRS differences and as new standards are issued by the International Accounting Standards Board prior to the Fund’s adoption of IFRS.

### 4. Mortgage investments:

The following is a summary of the mortgages:

			2011	2010
	Number of mortgages making up balance	Original cost	Fair value	Fair value
First mortgages	126	\$ 723,792	\$ 716,735	\$ 487,360
Second mortgages	7	29,199	26,736	31,591
Third mortgages	1	5,588	5,588	–
		\$ 758,579	\$ 749,059	\$ 518,951

# Romspen Mortgage Investment Fund

Notes to Consolidated Financial Statements (continued)  
(In thousands of dollars, except per unit amounts, unless otherwise noted)

Year ended December 31, 2011, with comparative figures for 2010

## 4. Mortgage investments (continued):

The following is a summary of the original cost of mortgages segmented by interest rate at December 31, 2011:

Interest rates	2011	2010
Less than 10.00%	\$ 289,317	\$ 94,198
10.01% - 11.00%	78,630	102,412
11.01% - 12.00%	250,915	182,933
12.01% - 20.00%	137,799	139,545
Over 20.00%	1,918	3,717
	<b>\$ 758,579</b>	<b>\$ 522,805</b>

CICA Handbook Section 3862, Financial Instruments - Disclosures ("Section 3862"), by establishing enhanced disclosure requirements for fair value measurements of financial instruments and liquidity risks. Section 3862 establishes a three level valuation hierarchy for disclosure of financial instruments measured at fair value based upon the degree to which the inputs used to value an asset or liability as of the measurement date are observable:

- Level 1 - quoted (unadjusted) in active markets for identical assets or liabilities;
- Level 2 - inputs other than quoted prices in Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and
- Level 3 - inputs for the assets or liability that are not based on observable market data (unobservable inputs).

The Fund's mortgage investments are measured at fair value using unobservable inputs. As a result, all mortgage investments have been classified in Level 3 of the valuation hierarchy.

# Romspen Mortgage Investment Fund

Notes to Consolidated Financial Statements (continued)  
(In thousands of dollars, except per unit amounts, unless otherwise noted)

Year ended December 31, 2011, with comparative figures for 2010

## 4. Mortgage investments (continued):

A reconciliation of Level 3 assets for the year ended December 31 is as follows:

	2011	2010
Mortgage investment balance, beginning of year	\$ 518,951	\$ 475,955
Funding of mortgage investments	471,724	254,444
Discharge of mortgage investments	(230,784)	(211,418)
Unrealized gain (loss) in the value of mortgage investments	(5,667)	5,909
Realized loss on mortgage investments	(294)	(5,939)
Amortization of discount	(4,871)	–
Mortgage investment balance, end of year	\$ 749,059	\$ 518,951

The mortgages are secured by real property and other security, bear interest at a weighted average rate of 10.74% at December 31, 2011 (2010 - 11.51%) and mature between 2012 and 2018.

Credit risk arises from the possibility that mortgagors may be unable to fulfill their obligations. In accordance with the Fund's policies, the Fund mitigates this risk by ensuring that its mix of mortgages is diversified and by limited exposure to any one mortgagor or property.

As part of the assessment of fair value, management of the Fund routinely reviews each mortgage for impairment to determine whether or not a mortgage should be recorded at its estimated realizable value.

Principal repayments based on contractual maturity dates are as follows:

2012	\$ 450,918
2013	272,633
2014	25,113
2015 and after	9,915
	\$ 758,579

Borrowers have the option to repay principal at any time prior to the maturity date.

# Romspen Mortgage Investment Fund

Notes to Consolidated Financial Statements (continued)

(In thousands of dollars, except per unit amounts, unless otherwise noted)

Year ended December 31, 2011, with comparative figures for 2010

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## 4. Mortgage investments (continued):

In 2009, the Partnership subscribed for a portion of the shares of 1460518 Alberta Ltd. (“Albertaco”), a newly incorporated company. Subsequently, Albertaco acquired the 51st Avenue Business Centre in Edmonton, Alberta, which was nearing the completion of its construction. Albertaco has continued to develop the property with the investment of additional funds of \$7,430, which has been advanced from the Fund. As at December 31, 2011, a mortgage to Albertaco for \$14,962 is included in the mortgage investments and nil is included in accrued interest receivable.

In 2010, the Partnership subscribed for a portion of the ownership of 2220740 Ontario Inc. (“Lakeshoreco”), a newly incorporated company. Subsequently, Lakeshoreco acquired land in Collingwood, Ontario. Lakeshoreco has invested additional funds of \$105, which has been advanced from the Fund. As at December 31, 2011, a mortgage to Lakeshoreco for \$730 is included in the mortgage investments and \$67 is included in accrued interest receivable.

In 2010, the Partnership subscribed for a portion of the ownership of 3231451 Nova Scotia Ltd. (“Novaco”), a newly incorporated company. Subsequently, Novaco acquired the 24 Harbourside Drive building in Wolfville, Nova Scotia, which recently completed. Novaco has continued to develop the property with the investment of additional funds of \$1,160, which has been advanced from the Fund. As at December 31, 2011, a mortgage to Novaco for \$5,627 is included in the mortgage investments and \$915 is included in accrued interest receivable.

In 2010, the Partnership subscribed for all of the shares of Aspen Lakes Communities Ltd. (“Aspenco”), a newly incorporated company. Subsequently, Aspenco acquired residential development lots in Blackfalds, Alberta. Aspenco has continued to develop the property. As at December 31, 2011, a mortgage to Aspenco for \$14,041 is included in the mortgage investments and nil is included in accrued interest receivable.

In 2010, the Partnership subscribed for all of the shares of 2241497 Ontario Ltd. (“Almonteco”), a newly incorporated company. Subsequently, Almonteco acquired the 430 Ottawa Street building in Almonte, Ontario, which has ongoing construction and improvements. Almonteco has continued to develop the property with the investment of additional funds of \$751, which has been advanced from the Fund. As at December 31, 2011, a mortgage to Almonteco for \$5,300 is included in the mortgage investments and nil is included in accrued interest receivable.

# Romspen Mortgage Investment Fund

Notes to Consolidated Financial Statements (continued)

(In thousands of dollars, except per unit amounts, unless otherwise noted)

Year ended December 31, 2011, with comparative figures for 2010

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## 4. Mortgage investments (continued):

In 2010, the Partnership subscribed for all of the shares of Big Mac Athletic Corp. ("BCco"), a newly incorporated company. Subsequently, BCco acquired an office complex in Langford, British Columbia. As at December 31, 2011, a mortgage to BCco for \$7,373 is included in the mortgage investments and \$1,912 is included in accrued interest receivable.

In 2010, the Partnership also subscribed for all of the shares of Romspen FC Homes Inc. ("FCco"), a newly incorporated company. Subsequently, FCco acquired some residential lots in Abbotsford, British Columbia. FCco is developing residential properties on these lots with the investment of additional funds of \$1,085, which has been advanced from the Fund. As at December 31, 2011, a mortgage to BCco for \$4,080 is included in the mortgage investments and nil is included in accrued interest receivable.

In 2010, the Partnership also acquired waterfront property near Wasaga Beach, Ontario containing a motel held in trust by RIC Management Inc. As at December 31, 2011, a mortgage to RIC Management Inc. for \$951 is included in the mortgage investments and \$190 is included in accrued interest receivable.

In 2011, the Partnership subscribed for all of the shares of 1604954 Alberta Ltd. ("Vistaco"), a newly incorporated company. Subsequently, Vistaco acquired an office complex in Calgary, Alberta. Vistaco is finishing the development of this property with the investment of additional funds of \$6,779, which has been advanced from the Fund. As at December 31, 2011, a mortgage to Vistaco for \$41,897 is included in the mortgage investments and \$4,021 is included in accrued interest receivable. The principal portion includes \$7,453 of accrued interest that was capitalized upon acquisition.

In 2011, the Partnership subscribed for all of the shares of 1411786 Alberta Ltd. ("Balzacco"). Subsequently, Balzacco acquired land in Rocky View, Alberta near Calgary. Balzacco is preparing the property for future development with the investment of additional funds of \$77, which has been advanced from the Fund. As at December 31, 2011, a mortgage to Balzacco for \$2,777 is included in the mortgage investments and \$603 is included in accrued interest receivable.

## 5. Restricted cash:

Restricted cash represents irrevocable standby letters of credit issued by the Fund.



# Romspen Mortgage Investment Fund

Notes to Consolidated Financial Statements (continued)  
(In thousands of dollars, except per unit amounts, unless otherwise noted)

Year ended December 31, 2011, with comparative figures for 2010

## 6. Revolving loan facility:

The Partnership has entered into a revolving loan facility on June 1, 2011 in the maximum amount of \$40,000 (2010 - \$60,000), of which approximately \$16,500 (2010 - \$60,000) is available and \$23,500 has been drawn as at December 31, 2011 (2010 - nil). Interest on the loan is charged at the TD Canada Trust Bank prime rate plus 3.5%. The minimum and maximum amounts drawn under the revolving loan facility during the year ended December 31, 2011 were nil and \$36,000 (2010 - nil and \$49,200), respectively. The loan is secured by all assets of the Partnership and a pledge of all Partnership units held by the Fund. The loan matures on June 1, 2012.

	2011	2010
Carrying value of revolving loan facility	\$ 23,500	\$ -

The costs associated with the establishment of the revolving loan facility are amortized over the one-year initial term of the facility and have been included in other assets for nil (2010 - \$63), net of accumulated amortization of nil (2010 - \$88).

## 7. Unitholders' equity:

The beneficial interests in the Fund are represented by a single class of units, which are unlimited in number. Each unit carries a single vote at any meeting of unitholders and carries the right to participate pro rata in any distributions. Unitholders have a limited right to redeem their units, on a monthly basis, upon a minimum of 30 days' notice. Partial or complete redemption of units is limited on a monthly basis to 1% of the aggregate fair market value of units outstanding on the valuation date immediately preceding the said redemption date. Redemption notices on any given redemption date shall maintain their order of priority until the unit redemption price for such units has been paid in full. Additionally, the trustees shall be entitled in their sole discretion to extend the time for payment of any unit redemption prices if, in the reasonable opinion of the trustees, such payment would be materially prejudicial to the interests of the remaining unitholders in the Fund.

# Romspen Mortgage Investment Fund

Notes to Consolidated Financial Statements (continued)  
(In thousands of dollars, except per unit amounts, unless otherwise noted)

Year ended December 31, 2011, with comparative figures for 2010

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## 7. Unitholders' equity (continued):

In the extraordinary circumstance where the number of units properly tendered for redemption ("Tendered Units") by unitholders ("Tendering Unitholders") on any given Redemption Date exceeds 3% of the total number of units outstanding on such Redemption Date, the trustees are entitled in their sole discretion to modify or suspend unitholder redemption rights. Specifically, if the extraordinary circumstance referenced above occurs, the trustees are entitled, in their sole discretion, to implement one of the following measures:

(a) Discounted redemptions:

The trustees shall give notice to Tendering Unitholders that their Tendered Units shall be redeemed on the next Redemption Date at a redemption price discounted by a discount factor to be determined by the trustees in their sole discretion, acting reasonably. In determining the discount factor, the trustees may consider such factors as market prices for similar investments that are traded on a stock exchange in Canada, the variation inherent in any estimates used in the calculation of the fair market value of the Units to be redeemed, the liquidity reasonably available to the Fund and general economic conditions in Canada. Unitholders may choose to retract their redemption request upon receiving notice from the trustees of a discounted redemption; however, unitholders who retract will be prohibited from redeeming the Tendered Units to which their retraction applies for a period of up to 12 months following the date the discounted redemptions are processed.

(b) Temporary suspension of redemptions:

The trustees shall give notice to all unitholders that normal course redemption rights are suspended for a period of up to six months. Issuance of a suspension notice by trustees will have the effect of cancelling all pending redemption requests. At the end of the suspension period, the trustees may call a special meeting of unitholders to approve an extension of the suspension period, failing which normal course redemptions will resume.

# Romspen Mortgage Investment Fund

Notes to Consolidated Financial Statements (continued)  
(In thousands of dollars, except per unit amounts, unless otherwise noted)

Year ended December 31, 2011, with comparative figures for 2010

## 7. Unitholders' equity (continued):

As at December 31, 2011, unitholders representing approximately 314,847 (2010 - 225,500) units have requested redemption of their units, the redemption of which is subject to the above restrictions. These units have been reclassified to liabilities from unitholders' equity in order to comply with applicable accounting rules. These units, however, continue to have the same rights and no priority over the remaining units. Units submitted for redemption are redeemed at the net asset value.

(a) The following units are issued and outstanding:

	2011		2010	
	Units	Amount	Units	Amount
Balance, beginning of year	55,687,187	\$ 557,101	48,581,891	\$ 485,792
New units issued	20,768,314	207,683	10,626,666	106,267
New units issued under distribution reinvestment plan	1,902,038	19,020	1,249,694	12,497
Units redeemed	(2,540,051)	(25,219)	(4,771,064)	(47,455)
Proceeds from issuance of units, net of redemptions	20,130,301	201,484	7,105,296	71,309
Balance, end of year	75,817,488	\$ 758,585	55,687,187	\$ 557,101

During the normal course of business, the Fund receives unit issuance and redemption requests from the investors. In 2011, the Fund received requests for redemption of 2,628,207 units (2010 - 4,778,007) and redeemed 2,540,051 units (2010 - 4,771,064) for \$25,219 (2010 - \$47,455) in accordance with its policies.

The Fund continues to issue new units and receive redemption requests, which will be processed in accordance with the above-mentioned policies.

(b) Distribution reinvestment plan and direct unit purchase plan

The Fund has a distribution reinvestment plan and direct unit purchase plan for its unitholders, which allows participants to reinvest their monthly cash distributions in additional units at a unit price equivalent to \$10.00 per unit.

# Romspen Mortgage Investment Fund

Notes to Consolidated Financial Statements (continued)  
(In thousands of dollars, except per unit amounts, unless otherwise noted)

Year ended December 31, 2011, with comparative figures for 2010

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## 8. Net asset value per unit and net earnings per unit:

Net asset value per unit is calculated as total assets less total liabilities allocable to outstanding units, excluding units submitted for redemption, of 75,502,641 as at December 31, 2011 (2010 -55,461,687).

Net earnings per unit has been computed using the weighted average number of units issued and outstanding of 67,662,299 for the year ended December 31, 2011 (2010 - 50,728,232).

## 9. Distributions:

The Fund makes distributions to the unitholders monthly on or about the 15th day of each month. The Fund's trust indenture requires that the Fund will distribute 100% of the net earnings of the Fund, determined in accordance with the Income Tax Act (Canada), to the unitholders.

For the year ended December 31, 2011, the Fund declared distributions of \$0.79 (2010 - \$0.84) per unit and a total of \$53,349 (2010 - \$42,488) was distributed to the unitholders.

## 10. Income taxes:

The Fund is taxed as a mutual fund trust for income tax purposes. Pursuant to the trust indenture, the Fund is required to distribute 100% of its income for income tax purposes each period to such an extent that it will not be liable for income tax under the Income Tax Act (Canada). Therefore, no provision for income taxes is required on earnings of the Fund.

On June 22, 2007, new legislation relating to the federal income taxation of a specified investment flow-through trust or partnership ("SIFT") received royal assent (the "SIFT Rules").

Under the SIFT Rules, certain distributions from a SIFT will no longer be deductible in computing a SIFT's taxable income and a SIFT will be subject to income taxes on such distributions at a rate that is substantially equivalent to the general tax rate applicable to a Canadian corporation. Distributions paid by a SIFT as returns of capital will not be subject to income taxes.

The Fund is not subject to the SIFT tax regime as its units are not listed or traded on a stock exchange or other public market. Accordingly, the Fund has not recorded a provision for income taxes or future income tax assets or liabilities in respect of the SIFT Rules.

# Romspen Mortgage Investment Fund

Notes to Consolidated Financial Statements (continued)  
(In thousands of dollars, except per unit amounts, unless otherwise noted)

Year ended December 31, 2011, with comparative figures for 2010

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## 11. Related party transactions and balances:

Transactions with related parties are in the normal course of business and are recorded at the exchange amount, which is the amount of consideration established and agreed to by the related parties and which represents fair market value.

Other than the transactions disclosed elsewhere in these consolidated financial statements, the Fund had the following significant related party transactions:

- (a) All the trustees of the Fund are owners of Romspen. Under various agreements, Romspen manages all the day-to-day affairs of the Fund and the Partnership. Romspen receives fees totalling 1% per annum, calculated daily and payable monthly, of the principal balance of all mortgage investments and the fair market value of all other non-mortgage investments. For the year ended December 31, 2011, the amount was \$6,464 (2010 - \$4,920).
- (b) Romspen and related entities also receive certain fees directly from the borrower generated from Fund mortgage investments as follows: all lender, broker, origination, commitment, renewal, extension, discharge, participation, insufficient funds and administration fees generated on the mortgages. For the year ended December 31, 2011, this amount was \$6,096 (2010 - \$5,463).
- (c) Romspen charges the Fund for brokering and originating the acquisition of portfolio of existing loans, calculated as 2% of the loan portfolio. For the year ended December 31, 2011, the amount was \$1,135 (2010 - nil).
- (d) Several of the Fund's mortgages are syndicated with other investors of Romspen, which may include Romspen, members of management of Romspen and officers or trustees of the Fund. The Fund ranks equally with, or in priority to, other members of the syndicate as to receipt of principal and income.
- (e) For the year ended December 31, 2011, the Fund had six (2010 - six) mortgages outstanding with an original cost of \$36,648 (2010 - \$34,222), including accrued interest of \$5,669 (2010 - \$5,669) and fair value of \$31,730 (2010 - \$31,915) due from mortgagors in which members of management of Romspen own non-controlling equity interests.

# Romspen Mortgage Investment Fund

Notes to Consolidated Financial Statements (continued)  
(In thousands of dollars, except per unit amounts, unless otherwise noted)

Year ended December 31, 2011, with comparative figures for 2010

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## 11. Related party transactions and balances (continued):

- (f) Included in accounts payable and accrued liabilities is an amount of \$653 (2010 - \$2,428) payable to Romspen.
- (g) At the discretion of Romspen, the Fund participated in 50% of the funding fees received by Romspen on certain mortgage advances. Amounts received during the year amounted to \$157 (2010 - \$903) and \$510 (2010 - \$111) was recognized in other revenue.

## 12. Commitments and contingent liabilities:

- (a) In the event that management agreements are terminated, the various management agreements between the Fund, the Partnership and Romspen contain provisions for the payment of termination fees of an amount equal to 2% of the fair market value of the Partnership's assets under administration on the date on which the termination notice is received, in addition to any other amounts owing by the Partnership. These amounts will be satisfied by the payment of cash, interests in mortgages or in such combination thereof as determined by the mortgage manager. These agreements continue in force until terminated in accordance with their provisions.
- (b) The Partnership has granted an irrevocable option to Romspen to purchase, at any time, any or all Partnership mortgages at a purchase price equal to the principal amount of such mortgage plus accrued interest.
- (c) The Partnership in certain situations provides guarantees for its subsidiaries.

## 13. Fair values of financial instruments:

The fair values of cash, restricted cash, accrued interest receivable, revolving loan facility, accounts payable and accrued liabilities, unitholders' distributions payable and prepaid unit capital approximate their carrying values due to their short-term maturities.



# Romspen Mortgage Investment Fund

Notes to Consolidated Financial Statements (continued)  
(In thousands of dollars, except per unit amounts, unless otherwise noted)

Year ended December 31, 2011, with comparative figures for 2010

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## 14. Financial instrument risk management:

### (a) Interest rate risk:

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Fund manages this risk by investing primarily in short-term mortgages. The Fund's investment objective is to obtain an acceptable and consistent absolute rate of return that is not related to any market-based interest rate benchmark.

As a result, the credit characteristics of the Fund's mortgages will evolve such that in periods of higher market interest rates, the Fund's mortgages will be those with narrower credit spreads, and vice versa in periods of lower market interest rates compared to other benchmark interest rates.

The majority of the Fund's investments are in fixed rate, short-term mortgages. The Fund generally holds all of its mortgages to maturity. There is no secondary market for the Fund's mortgages and in syndication transactions, these mortgages are generally traded at face value without regard to changes in market interest rates.

The Fund's debt under the revolving loan facility (note 6) bears interest based on the prime rate plus 3.5%.

As at December 31, 2011, if interest rates on the revolving loan facility had been 100 basis points lower or higher, with all other variables held constant, net earnings for the year would be affected with a total increase or decrease of \$41 (2010 - \$87). The Fund monitors the financial markets and can adjust the pricing of renewals and new loans when it deems it appropriate.

# Romspen Mortgage Investment Fund

Notes to Consolidated Financial Statements (continued)  
(In thousands of dollars, except per unit amounts, unless otherwise noted)

Year ended December 31, 2011, with comparative figures for 2010

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## 14. Financial instrument risk management (continued):

### (b) Credit risk:

Credit risk is the risk of loss due to borrowers under the Fund's mortgages failing to discharge their obligations. The Fund's sole activity is investing in mortgages (note 4) and, therefore, generally all of its assets are exposed to credit risk. Any instability in the real estate sector and adverse change in economic conditions in Canada could result in declines in the value of real property securing the Fund's mortgage investments. The Fund manages credit risk by adhering to the investment and operating policies, as set out in its Offering Memorandum. This includes the following policies:

- (i) No more than 20% of the Fund's capital may be invested in subordinate mortgages; and
- (ii) No more than 10% of the Fund's capital may be invested in any single mortgage or to any single borrower.

The Fund focuses its investments in the commercial mortgage market segments described in its Offering Memorandum, which includes development mortgages, construction mortgages, term financing mortgages and residential mortgages. These mortgages generally have the following characteristics:

- (i) initial terms of 12 to 24 months;
- (ii) loan to value ratios of approximately 65% at time of underwriting;
- (iii) significant at-risk capital and/or additional collateral of property owner; and
- (iv) full recourse to property owners supported by personal guarantees.

In addition, the Fund's trustees meet regularly to review and approve each mortgage investment and to review the overall portfolio to ensure it is adequately diversified.

As at December 31, 2011, the Fund has \$7,778 (2010 - \$5,205) of accrued interest past due on \$345,670 (2010 - \$290,724) of mortgages which the Fund does not consider impaired. The Fund has reviewed these loans and does not require fair value adjustments given the value of underlying collateral.

# Romspen Mortgage Investment Fund

Notes to Consolidated Financial Statements (continued)  
(In thousands of dollars, except per unit amounts, unless otherwise noted)

Year ended December 31, 2011, with comparative figures for 2010

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## 14. Financial instrument risk management (continued):

(c) Liquidity risk:

Liquidity risk is the risk that the Fund will not have sufficient cash to meet its obligations as they become due. The Fund mitigates this risk by monitoring its scheduled mortgage repayments and ensuring that sufficient funds are available in the near term to satisfy all of its obligations. The Fund's obligations are primarily those which arise under the revolving loan facility, the Mortgage Management Agreement and its Declaration of Trust. In the current economic climate and capital markets, the lenders may continue to tighten their lending standards which could make it challenging for the Fund to obtain financing on favourable terms, or to obtain financing at all.

The Fund's revolving loan facility (note 6) matured on June 1, 2011 and was renewed. The new facility matures June 1, 2012. If it is not extended at maturity, repayments under the Fund's mortgage portfolio would be utilized to repay the revolving loan facility. The Fund's mortgages are predominantly short-term in nature, and as such, the continual repayment by borrowers of existing mortgage investments creates liquidity for ongoing mortgage investments and funding commitments.

If the Fund is unable to continue to have access to its revolving loan facility, the size of the Fund's mortgage portfolio will decrease and the income historically generated through holding a larger portfolio by utilizing leverage will not be earned.

As at December 31, 2011, the Fund had not utilized its full leverage availability, being a maximum of 35% of its qualified mortgage investments.

The Fund is not obliged to invest in any mortgages originated by the Fund manager and, therefore, the Fund has no future funding obligations in respect of the Fund manager's mortgage commitments. The Fund is obliged to pay management fees to the Fund manager which are funded out of interest income.

Unitholders in the Fund have the limited right to redeem their units in the Fund, as described in its Offering Memorandum and paragraph 5.25 of the Fund's Declaration of Trust. The trustees are entitled, in their sole discretion, to extend the time for payment of any unitholder redemption if, in their reasonable opinion, such payment would be materially prejudicial to the interests of the remaining unitholders.

# Romspen Mortgage Investment Fund

Notes to Consolidated Financial Statements (continued)  
(In thousands of dollars, except per unit amounts, unless otherwise noted)

Year ended December 31, 2011, with comparative figures for 2010

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## 14. Financial instrument risk management (continued):

(d) Market risk:

Market risk is the risk that the fair value of the collateral securing any of the Fund's mortgage investments falls to a level approaching the loan amount. The Fund manager ensures that it is aware of real estate market conditions in the regions in which it operates. Real estate market trends are monitored on an ongoing basis and the Fund manager's lending practices and policies are adjusted when necessary.

(e) Currency risk:

Currency risk is the risk that the fair value or future cash flows of the Fund's mortgages will fluctuate based on changes in foreign currency exchange rates. Approximately \$20,550 (2010 - nil), 2.7% of the total Fund's mortgages at year end, are denominated in United States dollars and secured primarily by charges on real estate located in United States; consequently, the Fund is subject to currency fluctuations that may impact its financial position and results.

(f) Capital risk management:

The Fund manages capital to attain its objective of providing stable and secure cash distributions of income while preserving unitholders' equity. The Fund defines capital as being capital raised by issuing Fund units. It is the Fund's policy to distribute 100% of its taxable income to unitholders, with the result that growth in the mortgage portfolio can only be achieved through the raising of additional equity capital and by utilizing available borrowing capacity.

The Fund raises equity capital on a monthly basis during periods where the Fund manager projects a greater volume of mortgage investment opportunities than the Fund's near-term capital would be sufficient to fund. In the event the Fund may have surplus equity capital, the trustees of the Fund have the right to redeem units held by unitholders or to declare a return of capital distribution.

# Romspen Mortgage Investment Fund

Notes to Consolidated Financial Statements (continued)  
(In thousands of dollars, except per unit amounts, unless otherwise noted)

Year ended December 31, 2011, with comparative figures for 2010

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## **14. Financial instrument risk management (continued):**

Pursuant to the Fund's investment policies, the Fund may borrow up to 35% of the book value of its mortgages. The primary purpose of the Fund's borrowing strategy is to ensure that unitholders' capital is fully invested. The secondary purpose is to obtain a spread between the interest rates payable under its mortgage investments and its borrowings. As of December 31, 2011, the Fund's borrowings totalled 3% (2010 - nil) of the book value of its mortgages and the Fund was in compliance with all covenants under its revolving loan facility.

## **15. Comparative figures:**

Certain comparative figures have been reclassified to conform with the financial statement presentation adopted in the current year.

## **16. Exemption from filing:**

The Fund is relying on the exemption obtained in National Instrument 81-106, Part 2.11 to not file their financial statements in SEDAR.

# Trustees & Management

Romspen's management experience in real estate and finance runs long and deep and is our most important asset. We have a culture that rewards teamwork, challenges accepted conventions and encourages open and broad discussion of matters affecting our business. The trustees and the management team are the largest non-institutional investor in the Fund and as such our interests are fully aligned with those of our investors.

## Romspen Mortgage Investment Fund

Sheldon Esbin  
Trustee

Mark Hilson  
Trustee

Arthur Resnick  
Trustee

Wesley Roitman  
Trustee

## Romspen Investment Corporation

Sheldon Esbin  
Managing General Partner

Mark Hilson  
Managing General Partner

Wesley Roitman  
Managing General Partner

Blake Cassidy  
Managing Partner

Ronald Lloyd  
Managing Partner

Arthur Resnick  
Managing Partner

Robert Shiller  
Managing Partner

Arnie Bose  
Vice President, Finance

Bonnie Bowerman  
Vice President, Underwriting

Vitor Fonseca  
Vice President and Treasurer

Mary Gianfriddo  
Vice President, Mortgage Administration

Blair Martin  
Senior Vice President, Underwriting

Joel Mickelson  
Corporate Counsel

Ann Ralston  
Vice President, Investor Relations



# Unitholder Information

## Units

The Fund units represent a beneficial ownership interest in the Romspen Mortgage Investment Fund. The Fund is an unincorporated closed-end investment trust and is the sole limited partner in the Romspen Mortgage Limited Partnership.

## Distributions

Distributions on Fund units are payable on or about the 15<sup>th</sup> day of each month. The Fund is required to distribute its net earnings each year to the unitholders.

## Distribution Reinvestment Plan

The distribution reinvestment plan provides unitholders a means to reinvest cash distributions in new units of the Fund. To participate, registered unitholders should contact Romspen.

## Investor Relations Contact

Requests for the Fund's annual report, quarterly reports, or other corporate communications should be directed to:

Investor Relations  
Romspen Mortgage Investment Fund  
Suite 300, 162 Cumberland Street  
Toronto, Ontario M5R 3N5  
416-966-1100

## Auditors

KPMG LLP  
Chartered Accountants

## Legal Counsel

Gardiner Roberts LLP

## Website

[www.romspen.com](http://www.romspen.com)



## Annual General Meeting of Unitholders

Romspen Mortgage Investment Fund's Annual General Meeting of unitholders will be held on Thursday, May 24<sup>th</sup>, 2012 at 10 a.m. in the Willard Room (mezzanine level) of the InterContinental Toronto Yorkville Hotel at 220 Bloor Street West, Toronto, Ontario.

## Duplicate Communication

Registered holders of Romspen units may receive more than one copy of shareholder mailings. Every effort is made to avoid duplication, but when units are registered under different names and/or addresses, multiple mailings result. Unitholders who receive but do not require more than one mailing for the same ownership are requested to contact Investor Relations and arrangements will be made to combine the accounts for mailing purposes.

