

## February 29, 2020 Romspen Mortgage Investment Fund RIC100 on FundSERV



# Romspen Mortgage Investment Fund (CAD\$)

RMIF Portfolio Size	\$3.2 Billion
# of Mortgages in RMIF	165
RMIF Yield (TTM) <sup>1</sup>	7.5%
Net Asset Value Per Unit	\$9.91
Trailing Twelve Months based on a \$10,00/unit price	^

#### **About Romspen**

With its origins in the mid-60's, Romspen is one of the largest non-bank commercial/industrial mortgage managers in Canada. The Romspen Mortgage Investment Fund has a portfolio of \$3.2 billion, and invests primarily in short-term commercial mortgages throughout North America. Our investors include high net worth individuals, family offices, foundations, endowments and pension plans.

## **Fund Objective**

Romspen's investment mandate is capital preservation, strong absolute returns and performance consistency. Over the past 25 years, annual net returns have ranged from 7.4% to 10.8% (average 9.2%), with consistent positive monthly performance proving Romspen's successful long-term track record.

#### **Fund Details**

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Fund Manager	Romspen Investment Corporation			
Structure	Investment trust			
FundSERV Symbol	RIC100			
Minimum Investment	\$50,000 (Dealer); \$150,000 (Direct)			
Purchases	Monthly on the 1st business day of the month			
Distributions	Monthly on the 15th of the month <sup>2</sup>			
Redemption	Monthly on the 15th with 30 days notice <sup>3</sup>			
Registered Plans	100% eligible			
Eligibility	Accredited Investors			
Fees	1%			
Early Redemption Fee	2% within the first year, no fee thereafter			
Fund Administrator	Romspen Investment Corporation			
Fund Auditor	KPMG LLP			
Legal Counsel	Gardiner Roberts LLP			

<sup>&</sup>lt;sup>2</sup>First business day after the 15th, if the15th occurs on a weekend or holiday

### **Performance Overview**

**Net Distribution %**<sup>4</sup>

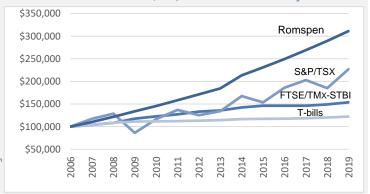
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Annualized Compounded Net Returns
2020	0.6	0.6											7.5 <sup>5</sup>
2019	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.7	0.6	0.6	0.6	7.5
2018	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.7	7.5
2017	0.6	0.6	0.7	0.6	0.6	0.6	0.6	0.6	0.6	0.7	0.7	0.7	7.9
2016	0.6	0.7	0.6	0.6	0.7	0.6	0.7	0.6	0.6	0.6	0.7	0.7	8.0
2015	0.7	0.7	0.6	0.7	0.6	0.6	0.7	0.7	0.7	0.6	0.7	0.6	8.2
2014	0.6	0.6	0.6	0.7	0.6	0.6	0.6	0.6	0.6	0.6	0.7	0.7	7.8
2013	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	7.4
2012	0.7	0.6	0.6	0.6	0.7	0.6	0.6	0.6	0.6	0.6	0.6	0.6	7.7
2011	0.7	0.6	0.7	0.7	0.6	0.7	0.7	0.6	0.7	0.6	0.6	0.7	8.2
2010	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	8.7
2009	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	8.7
2008	8.0	8.0	0.9	0.8	8.0	8.0	8.0	8.0	8.0	8.0	0.7	0.7	9.9
2007	8.0	8.0	0.9	0.8	8.0	0.9	0.8	8.0	0.9	8.0	8.0	0.9	10.5
2006	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.9	8.0	8.0	0.8	1.0	10.3

<sup>&</sup>lt;sup>4</sup> Net distribution % is based on a \$10.00/unit price, assuming monthly distribution reinvestment

Trailing 12 Month Performance (February 2020)

## Growth of \$100,000 Invested in January 2006





<sup>&</sup>lt;sup>3</sup>Subject to redemption provisions outlined in the offering memorandum

<sup>&</sup>lt;sup>5</sup> Trailing Twelve Months based on a \$10.00/unit price

## Recent Developments: 5051 Las Vegas Blvd., Las Vegas, NV

Loan Amount: USD \$15.6 million

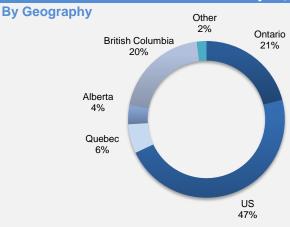
Term: 18 Months
Interest Rate: 11%

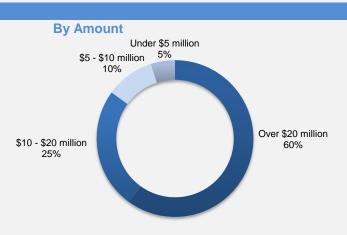
Interest Payment: Monthly

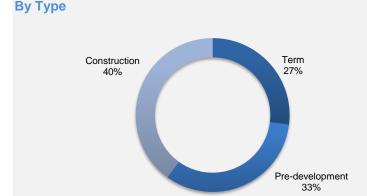
Romspen provided acquisiton financing to fund the acquisition of a 5.25 acre of vacant land on the Las Vegas Strip which is slated for development into a 403,000 sq. foot, 450 room luxury hotel. The site is located adjacent to the McCarran International Airport and 900 feet south of the Mandalay Bay Convention Centre, proximate to the Four Seasons Hotel and has the most desireable zoning for resort and gaming uses. While the hotel will offer gaming operations, the focus for this established brand will be on night life and F&B focused operations in an effort to attract clientele who prefer not to gain access to dining and entertainment via a gaming facility.



## RMIF Portfolio Allocation - As of February 29, 2020









#### **Contact Information:**

Investor Relations

Romspen Investment Corporation

investorrelations@romspen.com T: 416-928-5100

#### Notes:

Results shown are for Romspen Mortgage Investment Fund (the "Fund"), an Ontario trust, and are best efforts estimates, subject to confirmation at quarter end. Calculations of compound returns are net of Fund fees and expenses, and assume monthly reinvestment of distributions.

Market index information was obtained from publicly-available sources and is included to illustrate relative market performance for the periods indicated and not as a standard of comparison. The FTSE/TMX-STBI Short-Term Bond Index (STBI) is a market capitalized weighted index of a diversified range of federal, provincial, municipal, and corporate bonds with terms to maturity of between one and five years; T-billis refers to the 1 year average yield of Canadian 3 month Treasury Bills and seeks to track the investment results of liquid securities; and the S&P/TSX Composite Total Return Index is a market-capitalization-weighted index of approximately 250 of the largest publicly-traded companies in Canada by market value. These are unmanaged, broadly based indices which differ in numerous respects from the anticipated portfolio composition of the Fund, do not reflect any management fees and assume reinvestment of income.

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