

# July 31, 2020 Romspen Mortgage Investment Fund RIC100 on FundSERV



# Romspen Mortgage Investment Fund (CAD\$)

RMIF Portfolio Size	\$3.3 Billion
# of Mortgages in RMIF	162
RMIF Yield (TTM) <sup>1</sup>	6.5%
Net Asset Value Per Unit	\$9.86
<sup>1</sup> Trailing Twelve Months based on a \$10.00/unit price	

#### **About Romspen**

With its origins in the mid-60's, Romspen is one of the largest non-bank commercial/industrial mortgage managers in Canada. The Romspen Mortgage Investment Fund has a portfolio of \$3.3 billion, and invests primarily in short-term commercial mortgages throughout North America. Our investors include high net worth individuals, family offices, foundations, endowments and pension plans.

#### **Fund Objective**

Romspen's investment mandate is capital preservation, strong absolute returns and performance consistency. Over the past 25 years, annual net returns have ranged from 7.4% to 10.8% (average 9.1%), with consistent positive monthly performance proving Romspen's successful long-term track record.

#### **Fund Details**

Fund Manager	Romspen Investment Corporation			
Structure	Investment trust			
FundSERV Symbol	RIC100			
Minimum Investment	\$50,000 (Dealer); \$150,000 (Direct)			
Purchases	Monthly on the 1st business day of the month			
Distributions	Monthly on the 15th of the month <sup>2</sup>			
Redemption	Monthly on the 15th with 30 days notice <sup>3</sup>			
Registered Plans	100% eligible			
Eligibility	Accredited Investors			
Fees	1%			
Early Redemption Fee	2% within the first year, no fee thereafter			
Fund Administrator	Romspen Investment Corporation			
Fund Auditor	KPMG LLP			
Legal Counsel	Gardiner Roberts LLP			

<sup>&</sup>lt;sup>2</sup>First business day after the 15th, if the15th occurs on a weekend or holiday

# **Performance Overview**

**Net Distribution %**<sup>4</sup>

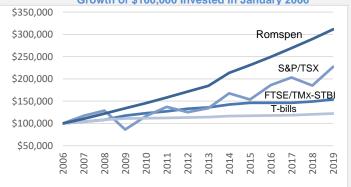
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Yield
2020	0.6	0.6	0.4	0.4	0.4	0.4	0.4						6.5 <sup>5</sup>
2019	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.7	0.6	0.6	0.6	7.5
2018	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.7	7.5
2017	0.6	0.6	0.7	0.6	0.6	0.6	0.6	0.6	0.6	0.7	0.7	0.7	7.9
2016	0.6	0.7	0.6	0.6	0.7	0.6	0.7	0.6	0.6	0.6	0.7	0.7	8.0
2015	0.7	0.7	0.6	0.7	0.6	0.6	0.7	0.7	0.7	0.6	0.7	0.6	8.2
2014	0.6	0.6	0.6	0.7	0.6	0.6	0.6	0.6	0.6	0.6	0.7	0.7	7.8
2013	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	7.4
2012	0.7	0.6	0.6	0.6	0.7	0.6	0.6	0.6	0.6	0.6	0.6	0.6	7.7
2011	0.7	0.6	0.7	0.7	0.6	0.7	0.7	0.6	0.7	0.6	0.6	0.7	8.2
2010	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	8.7
2009	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	8.7
2008	8.0	8.0	0.9	8.0	8.0	8.0	0.8	8.0	8.0	8.0	0.7	0.7	9.9
2007	8.0	8.0	0.9	0.8	8.0	0.9	0.8	0.8	0.9	8.0	0.8	0.9	10.5
2006	0.8	0.8	0.8	0.8	0.8	8.0	0.8	0.9	8.0	8.0	0.8	1.0	10.3

<sup>&</sup>lt;sup>4</sup> Net distribution % is based on a \$10.00/unit price, assuming monthly distribution reinvestment

# Trailing 12 Month Performance (July 2020)



#### Growth of \$100,000 Invested in January 2006



<sup>&</sup>lt;sup>3</sup>Subject to redemption provisions outlined in the offering memorandum

<sup>&</sup>lt;sup>5</sup> Trailing Twelve Months based on a \$10.00/unit price

# Recent Developments: Alabama Portfolio, Tuscaloosa, AL

Loan Amount: USD \$37 million

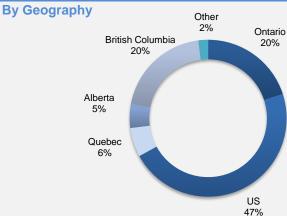
Term: 24 Months Interest Rate: 11%

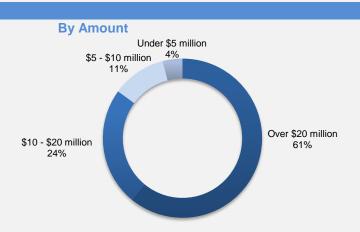
Interest Payment: Monthly

Romspen provided a refinancing loan to a well-regarded real estate developer based in Tuscaloosa, Alabama for the 37-acre McFarland Mall site (pictured to the right), a 25-acre parcel of vacant land, two industrial buildings and a former conference centre. The borrower intends to renovate and lease up the two industrial buildings, sell the mall site and the 25-acre parcel of land and renovate the former conference centre with the intention of relocating its corporate office

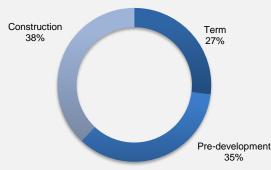


# RMIF Portfolio Allocation - As of July 31, 2020

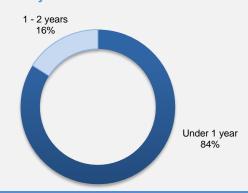




## By Type



## **By Maturity**



# **Contact Information:**

Investor Relations

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#### Notes:

Results shown are for Romspen Mortgage Investment Fund (the "Fund"), an Ontario trust, and are best efforts estimates, subject to confirmation at quarter end. Calculations of compound returns are net of Fund

results shown as to incorresponding the Fund (the Fund ), an official offices and expenses, and assume monthly reinvestment of distributions.

Market index information was obtained from publicly-available sources and is included to illustrate relative market performance for the periods indicated and not as a standard of comparison. The FTSE/TMX-STBI Short-Term Bond Index (STBI) is a market capitalized weighted index of a diversified range of federal, provincial, municipal, and corporate bonds with terms to maturity of between one and five years; T-bills refers to the 1 year average yield of Canadian 3 month Treasury Bills and seeks to track the investment results of liquid securities; and the S&P/TSX Composite Total Return Index is a market-capitalization-weighted index of approximately 250 of the largest publicly-traded companies in Canada by market value. These are unmanaged, broadly based indices which differ in numerous respects from the anticipated portfolio

composition of the Fund, do not reflect any management fees and assume reinvestment of income.

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