

# September 30, 2019 Romspen Mortgage Investment Fund RIC100 on FundSERV



# Romspen Mortgage Investment Fund (CAD\$)

RMIF Portfolio Size	\$2.9 Billion
# of Mortgages in RMIF	160
RMIF Yield (TTM) <sup>1</sup>	7.7%
Net Asset Value Per Unit	\$9.90
<sup>1</sup> Trailing Twelve Months based on a \$10.00/unit pric	e

#### **About Romspen**

With its origins in the mid-60's, Romspen is one of the largest non-bank commercial/industrial mortgage managers in Canada. The Romspen Mortgage Investment Fund has a portfolio of \$2.9 billion, and invests primarily in short-term commercial mortgages throughout North America. Our investors include high net worth individuals, family offices, foundations, endowments and pension plans.

#### **Fund Objective**

Romspen's investment mandate is capital preservation, strong absolute returns and performance consistency. Romspen's mortgage investments net annual returns over the past 25 years have ranged from 7.4% to 10.8% (average 9.2%), with consistent positive monthly performance.

#### **Fund Details**

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Fund Manager	Romspen Investment Corporation			
Structure	Investment trust			
FundSERV Symbol	RIC100			
Minimum Investment	\$50,000 (Dealer); \$150,000 (Direct)			
Purchases	Monthly on the 1st business day of the month			
Distributions	Monthly on the 15th of the month <sup>2</sup>			
Redemption	Monthly on the 15th with 30 days notice <sup>3</sup>			
Registered Plans	100% eligible			
Eligibility	Accredited Investors			
Fees	1%			
Early Redemption Fee	2% within the first year, no fee thereafter			
Fund Administrator	Romspen Investment Corporation			
Fund Auditor	KPMG LLP			
Legal Counsel	Gardiner Roberts LLP			

<sup>&</sup>lt;sup>2</sup>first business day after the 15th if the15th occurs on a weekend or holiday

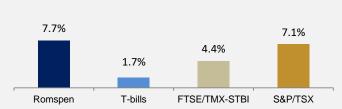
## **Performance Overview**

**Net Distribution %**<sup>4</sup>

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Annualized Compounded Net Returns
2019	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.7				7.7 <sup>5</sup>
2018	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.7	7.5
2017	0.6	0.6	0.7	0.6	0.6	0.6	0.6	0.6	0.6	0.7	0.7	0.7	7.9
2016	0.6	0.7	0.6	0.6	0.7	0.6	0.7	0.6	0.6	0.6	0.7	0.7	8.0
2015	0.7	0.7	0.6	0.7	0.6	0.6	0.7	0.7	0.7	0.6	0.7	0.6	8.2
2014	0.6	0.6	0.6	0.7	0.6	0.6	0.6	0.6	0.6	0.6	0.7	0.7	7.8
2013	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	7.4
2012	0.7	0.6	0.6	0.6	0.7	0.6	0.6	0.6	0.6	0.6	0.6	0.6	7.7
2011	0.7	0.6	0.7	0.7	0.6	0.7	0.7	0.6	0.7	0.6	0.6	0.7	8.2
2010	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	8.7
2009	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	8.7
2008	0.8	8.0	0.9	0.8	0.8	8.0	0.8	8.0	8.0	8.0	0.7	0.7	9.9
2007	8.0	8.0	0.9	0.8	8.0	0.9	8.0	8.0	0.9	8.0	8.0	0.9	10.5
2006	0.8	8.0	8.0	0.8	8.0	8.0	8.0	0.9	8.0	8.0	8.0	1.0	10.3

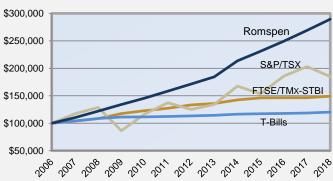
<sup>&</sup>lt;sup>4</sup> Net distribution % is based on a \$10.00/unit price, assuming monthly distribution reinvestment

#### Growth of \$100,000 Invested in January 2006



**Trailing 12 Months Performance** 

(September)



<sup>&</sup>lt;sup>3</sup>subject to redemption provisions outlined in the offering memorandum

<sup>&</sup>lt;sup>5</sup> Trailing Twelve Months based on a \$10.00/unit price

## Recent Developments: 650 Fairmont Avenue, Philadelphia, PA

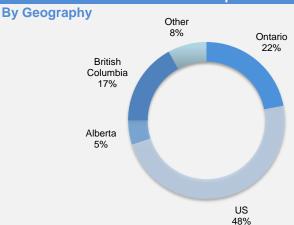
Loan Amount: US \$13.8 million

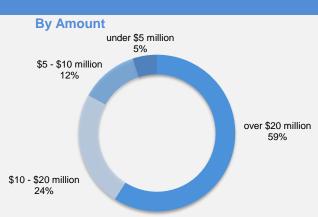
Term: 12 Months
Interest Rate: 10.5%
Interest Payment: Monthly

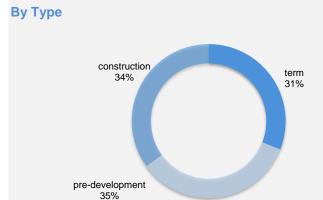
Romspen provided a loan for the refinancing and redevelopment of a 3.5 acre site in the Poplar neighbourhood of Philadelphia, the nation's sixth largest metropolitan area. The site, which is nearly a full city block, is located in a transitioning area near the city center and is currently occupied by eleven three-story buildings with 106 units in total. The borrower is seeking to intensify the density of the property to approximately 540 to 750 units via a combination of townhomes, duplexes and three-story to nine-story buildings.



# RMIF Portfolio Allocation - As of September 30, 2019









## **Contact Information:**

Investor Relations

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#### Notes:

Results shown are for Romspen Mortgage Investment Fund (the "Fund"), an Ontario trust, and are best efforts estimates, subject to confirmation at quarter end. Calculations of compound returns are net of Fund fees and expenses, and assume monthly reinvestment of distributions.

Market index information was obtained from publicly-available sources and is included to illustrate relative market performance for the periods indicated and not as a standard of comparison. The FTSE/TMX-STBI Short Term Bond Index (STBI) is a market capitalized weighted index of a diversified range of federal, provincial, municipal, and corporate bonds with term to maturity of between one and five years; T-bills refers to the 1 year average yield of Canadian three month Treasury Bills and seeks to track the investment results of liquid securities; and the S&P/TSX Composite Total Return Index is a market-capitalization-weighted index of approximately 250 of the largest publicly-traded companies in Canada by market value. These are unmanaged, broadly based indices which differ in numerous respects from the anticipated portfolio composition of the Fund, do not reflect any management fees and assume reinvestment of income.

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